

# **PrintVis**

## FOR COMMERCIAL PRINTING COMPANIES

The complete solution for the print industry. Powered by Microsoft.





# Handle every stage of your production from quote until the job is completed, delivered, invoiced and analyzed.



## **About PrintVis**

PrintVis is the cloud-based, out-of-the-box business management platform tailored exclusively for the print industry. Seamlessly integrated into Microsoft Dynamics 365 Business Central, this all-in-one comprehensive platform offers unparalleled flexibility and caters to the specific requirements of print businesses, irrespective of size or specialization. Continuously evolving under the expertise of print industry specialists, PrintVis is the end-to-end solution, empowering print businesses to efficiently run and manage their operations.

Founded in Denmark in 1997, PrintVis has remained dedicated to providing print and packaging companies with a powerful, industry-specific ERP solution. Our solution is sold and implemented through a trusted network of channel partners across Europe, North America, the Middle East, Africa, Asia, and Australia, ensuring global reach with local expertise.





## **Commercial Printing**

In commercial print, success often depends on how well you manage complexity – not just in production methods, but in processes, planning, and pricing. Whether you're handling hundreds of small orders, managing subcontractors, or dealing with last-minute changes, your ability to stay in control impacts your bottom line directly.

With PrintVis, you gain a solution designed specifically for the commercial printing industry. It helps you create fast, accurate estimates, track every job through production, and maintain a clear overview of costs, timelines, and materials.

You get the flexibility to adjust plans as needed, digital job tickets to streamline communication, and complete visibility from initial quote to final invoice. PrintVis supports the way your business works – so you can focus on delivering quality, staying competitive, and growing your margins.

## **PrintVis Product Features**

To run your print business successfully, you need to keep track of all printing/production processes, warehousing, and invoicing in one solution. PrintVis is built on and powered by Microsoft Dynamics 365 Business Central and is the state-of-the-art administrative solution for the graphic and print industry.

Below is an overview of the key tools in PrintVis' all-in-one solution – from quoting and planning to invoicing and analytics:



#### **Estimating and Quoting**

Fast accurate estimates every time. Reduce errors and save time.

Learn more



#### **Planning and Scheduling**

Optimized efficiency with PrintVis scheduling and graphical overview.

Learn more



#### Inventory and Purchasing

Complete overview of your purchase needs for goods and services.

Learn more



#### **Case Management**

Full view of cases with detailed information on deadlines, delivery dates, customer information, job history, etc.

<u>Learn more</u>



#### **Shop Floor Management**

Online, real-time, electronic job ticket, data on consumption of goods and time, updated status of every order.

Learn more



#### **Job Costing**

Get deeper knowledge of your costs and other factors that affect your bottom line.

Learn more



#### **Financial Management**

Handle full range of legal requirements and currency issues, create customized reports, and analyze by a variety of criteria.

<u>Learn more</u>



#### Web-to-Print

Web2PrintVis manages the connection between frontends and PrintVis, allowing customers to design and submit their print orders remotely.

<u>Learn more</u>



#### **JDF** Certified

PrintVis is recognized for having surpassed over 20 years of JDF Certification and CIP4 membership.

<u>Learn more</u>

# Why Choose PrintVis





#### **Automation of Procurement and Production Workflows**

- Complete visibility across all processes.



#### **Advanced MIS Capabilities**

- Optimizes costing, reduces administrative workload, and ensures efficient planning.



#### Real-Time Time and Material Tracking Directly from Machines

- Enables accurate post-calculations.



#### **Power BI Integration**

- Data-driven insights for smarter decision-making.



#### Seamless Integration with Microsoft Teams and Outlook

– Centralized order and production management.



Ready for Integration with Webshops, Shipping Solutions, and Out-of-the-Box Add-ons

- Streamlines your daily operations.



#### 100% Cloud-Based on Microsoft 365 Business Central

No local servers or costly maintenance required.



## Scott Carritt, President, Courier Graphics

"Accounting-wise and estimating, I think those were some hidden costs that we're now saving. I know there were areas where we were losing money that we didn't see, and with the new system, it's more refined, more automated, and more streamlined. Everybody is using the same process, and it has to be. So, there are a lot of hidden costs we're now saving.



Headcount-wise, we've been able to repurpose three or four people in the front office, which was huge. We now have more capacity, where they were previously tapped out on what they could do in a day.

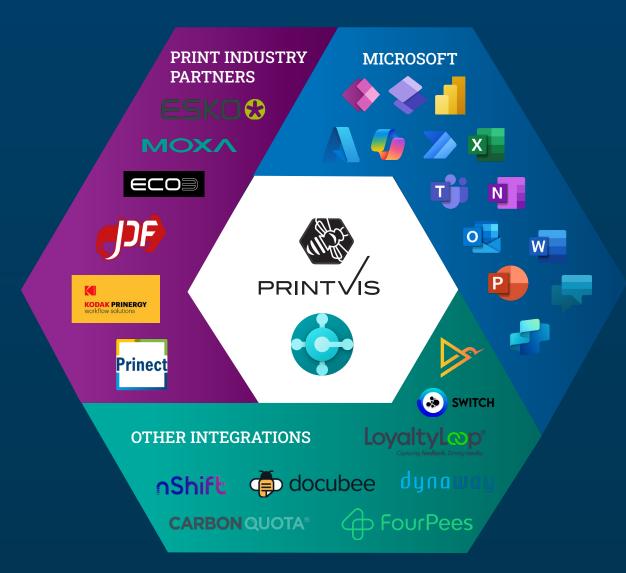
PrintVis has really automated a lot for us, and I think the ROI on this investment has been clear."

# Gain access to a seamlessly integrated ecosystem

#### How the PrintVis Ecosystem works:

PrintVis is sold, implemented, and supported by certified partners with deep expertise in both PrintVis and Microsoft Dynamics 365 Business Central. Built on the Microsoft platform, it integrates seamlessly with all Microsoft products, including Office and Power BI, as well as apps

available on Microsoft AppSource. In addition, we've developed integrations with selected industry-specific solutions and trusted partners, adding even more value to our customers.



## **Integrations made easy**

While PrintVis serves as a comprehensive business management platform for the print industry, some companies require specialized third-party software add-ons. To address this, we have established partnerships with trusted and proven software providers—our Technology Specialists—to enhance and expand the capabilities of PrintVis.

PrintVis integrates effortlessly with a wide range of applications, including prepress solutions, packaging-specific software, e-commerce platforms, shipping and

payment systems, JDF/JMF workflow solutions, and more. These integrations ensure that your business benefits from a connected, efficient, and scalable ecosystem.

Learn more about our selected Technology Specialists and how PrintVis can seamlessly integrate with the tools you rely on.

## **PrintVis Pricing**

The table below shows graphic arts manufacturing types with three complexity levels—Bronze, Silver, and Gold—defining Sabre's standard fixed-fee pricing for PrintVis implementations. Sabre delivers the full Business Central and PrintVis suite in these all-in-one projects.

To calculate your project cost, match your manufacturing type to the right complexity level. All fixedfee projects include a monthly retainer (minimum \$1,650 USD) based on full users at go-live. Visit our website for details.

MANUFACTURING TYPE	BRONZE	SILVER	GOLD
<b>Commercial Print</b>	<b>\$41,500</b> USD	\$69,000 USD	\$103,500 USD
	\$60,500 CAD	\$86,500 CAD	\$129,500 CAD

A classic commercial printer produces business cards, books, magazines, brochures, postcards, posters, and more under one roof. Most PrintVis users have 20+ employees and run multiple presses, from digital sheet-fed to multi-tower offset web. Their MIS must deliver fast, accurate estimates while maximizing press utilization and controlling costs.

See details at: www.sabrelimited.com/commercial-print-pricing-printvis-training

## **Label Manufacturing**

\$68,000 USD \$105,000 USD \$120,500 USD

\$130,900 CAD

\$151,000 CAD

Label manufacturing differs from commercial print in key ways. Equipment varies, customers often place repeat orders, and manufacturers frequently stock products for fulfillment. They require complex warehousing and product control, manage finished goods and one-time orders, handle tooling and dies, and emphasize different features than other printers.

See details at: www.sabrelimited.com/label-manufacturing-pricing-for-printvis

### Flexible Packaging

\$85.000 CAD

\$68,000 USD \$105,000 USD \$120,500 USD

\$84.875 CAD

Flexible packaging manufacturing (pouch and bag converting) prints on thin laminated film, which is slitted and converted into bags for food or consumer goods. These businesses have the most complex WIP and inventory requirements in graphic arts manufacturing. Their priorities include equipment optimization, lot tracking, inventory management, and production planning and scheduling..

See details at: www.sabrelimited.com/printvis-flexible-packaging-pricing

### **Folding Carton**

\$102.500CAD

\$59,000 USD \$82,000 USD \$105,000 USD

\$130,900 CAD

Folding Carton manufacturing is in some ways similar to commercial print in that much of the equipment is the same, but differs in many important ways. Customers are much more likely to place repeat orders expect the manufacturer to stock products for fulfillment. Folding carton requires more complex warehousing and product control, especially managing purchased rolls and slitting operations.

See details at: www.sabrelimited.com/packaging-manufacturing-pricing-printvis

### Wide Format

\$51.500 CAD

\$41,500 USD \$69,000 USD \$96,500 USD

\$85.500 CAD

\$120.500 CAD

Wide format graphic arts manufacturing is focused on printing large images used on billboards, custom wallpaper, car wraps, signage and many other purposes. Companies that sell wide format products are much more likely to both print graphics and offer installation services. Estimating, planning, production and installation scheduling, job costing and activity tracking are critical to their operations.

See details at: www.sabrelimited.com/wide-format-pricing-for-printvis

# **Book Your PrintVis Demo**

Are you ready to optimize your planning and scheduling, get full control of production processes, make accurate estimates and quick quotes, and benefit from full integrations to the entire Microsoft stack?

Ease into the digital age with PrintVis, the complete business management software for the print industry, powered by Microsoft Dynamics 365 Business Central. PrintVis is a Microsoft-combined product that handles all types and sizes of print and graphic industry companies. Business Central gives you a strong ERP platform

for your business, and into this we've developed the print-specific MIS functionality to control all the production details through the life of a job, from estimate to delivery. Let us show you how PrintVis can improve your business.

Visit our website at sabrelimited.com to learn more, and request a demo today!



